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| **main objective…** To champion, innovate and drive the H&B offering and merchandising across the stores  To support the H&B Supervisors and Store Managers with the general day to day running of the H&B departments across all stores  Having a can do, infectious positive attitude which resonates throughout the team. To harness a culture of ownership. **key performance indicators…**   * Sales performance of health and bodycare across the stores * Promotional sales as a % of the total sales * Department walks (merchandising, stock levels) | |  | | --- | | HEALTH & BODYCARE BUYERTo drive the h&b offering across the business. |  **accountable for….**  * To be the lead in knowledge of the product lines in the department, continually update that knowledge and to share that knowledge with other in store teams to enable them to advise customers. * Ensure that new products, offers, link selling opportunities and other relevant information regarding the department is communicated promptly to other staff where appropriate. * Create and nurture relationships with our existing suppliers and new suppliers alike * Work within our sourcing policy to ensure we are representing our communities in both the products we sell and the suppliers we work with * Actively support the Store Managers to deliver business objectives, activities and encourage team member awareness and involvement in these objectives. * Deal with any escalated customer complaints and pass on customer feedback to the management team. * Oversee and ensure efficient ordering, receipt and management of stock by the H&B Supervisors and Store Managers. * To continually assess the profitability of stock lines and ensure that all stock is meeting or exceeding target margins. * Ensure that the appearance of the department is always abundant by regular display changes and back stocking. * Design innovative and creative merchandising plans for the H&B departments across all stores and help train teams on how to display their products most effectively * To conduct regular department reports for the retail manager / management team with relation to sales, margins and return on investment. |